## Competitor analysis master checklist

This checklist is designed to make sure you've covered all the bases for competitor analysis.

Create a complete overview of what your competition is doing so you can understand your product's unique value proposition and see what makes it stand out in a crowd.

|                 | Your company | Competitor #1 | Competitor #2 | Competitor #3 |
|-----------------|--------------|---------------|---------------|---------------|
| Product         |              |               |               |               |
| Market share    |              |               |               |               |
|                 |              |               |               |               |
| Growth rate     |              |               |               |               |
| Target audience |              |               |               |               |
|                 |              |               |               |               |

| Pricing structure     |
|-----------------------|
|                       |
| Marketing strategies  |
|                       |
| Customer satisfaction |
|                       |
| Strengths             |
|                       |
| Weaknesses            |
|                       |
| Key advantage         |
|                       |
|                       |